



# USDA BROILER MARKET NEWS REPORT

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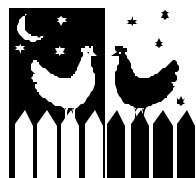
U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, higher elsewhere. Trade sentiment was steady to firm, mostly fully steady to firm. Retail demand was light to moderate with few features noted. Food service was fair to good with fast food promotions aiding interest. Supplies were usually sufficient to close balanced with heavier weights reported as in the better balance. In the parts structure, bone-in breasts were no more than adequate, but boneless skinless was adequate to fully adequate. Wings were tight and moving well, and the remaining items were mostly sufficient. In production areas, live supplies were moderate. Weights were mixed, mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 02/19/01-02/24/01 (cents per lb)

AREAS	MAJORITY	US GRADE A (Includes branded product)		COMPOSITE	
		WTD	LOADS	WTD	LOADS
		AVG		AVG	
Bos/New Eng	57.50-59.00	58.53	16	61.40	26
Chicago	50.00-54.00	53.90	47	55.40	86
Cincinnati	TFEWR	—	—	57.99	19
Cleveland	TFEWR	—	—	61.96	12
Denver	66.50	66.40	17	65.56	21
Detroit	52.00-55.00	53.69	16	55.44	41
Los Angeles	67.00	65.83	58	64.39	103
New York	56.00-58.00	56.87	23	58.30	48
Philadelphia	53.00-55.00	53.50	8	54.19	22
Pittsburgh	52.50-55.00	53.80	10	57.86	55
St. Louis	53.00-53.25	52.51	19	54.00	35
San Francisco	67.50	66.91	30	68.64	56

### Composite 12 City Weighted Average

Loads	02/26/01	Change/Last Wk	02/19/01	02/28/00
524	59.64	2.43	57.21	53.04

**WOG BROILERS** (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	57.00-63.00	62.41	43
Central	56.00-61.00	57.68	66
West	56.00-63.00	60.18	33

### Southeast Area FOB Dock Equivalent

Mississippi	62.00-63.50	62.42	79
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**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 61.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,127	50.00-66.00	60.61

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	145.00	4,890
BREASTS - WHOLE	76.00	1,560
THIGH MEAT - B/S	93.50	790
LEG QUARTERS	23.00	9,443
WINGS	88.00	3,176

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was at least steady. Demand was fair to fairly good with active trading, best where ads and promotions were present. Supplies were well cleared to balanced for trade needs. In the parts structure, breast items were tight to sufficient and moving frequently at higher levels. Wings were tight of an active call, and dark meat was usually in good balance. In production areas, live supplies were moderate. Weights were mixed, mostly desirable.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying interest on ready-to-cook whole birds ranged fair to instances fairly good entering the week, but was mostly moderate overall. Offerings of all sizes were usually in good balance, although, the larger sizes were occasionally noted in the better position. The market tone was fully steady. Movement into retail and distributive channels was only fair at best. In the parts complex, boneless-skinless breasts were at least adequate to available at times, but bone-in breasts remained no more than adequate to closely cleared. Wings were seeing active interest and ranged balanced to tight. The remainder of parts were usually sufficient.

**WESTERN REGION BROILER/FRYERS** Final majority prices unchanged. Trading for this week's deliveries unchanged on regular commitments with new negotiations at higher prices. Offerings adequate overall. Buyers' needs were fair at best with interest in additional product slow to develop. Demand was moderate overall. Dealers reported satisfactory to instances longer than desired carryovers. Reported trading on parts for delivery into California this week at mainly: 21.5 bulk leg quarter and 23.5 4/10s, bone-in breasts 79-80 and boneless 130, thigh meat 80 and leg meat 70. This week's Los Angeles negotiated WOG average was 56.26 up 3.41 with the volume reported down 31 percent.

**MIDWEST REGION BROILER/FRYER** Final majority prices for this week's deliveries were higher into all areas with TFEWR into Ohio from last Monday's final majority. Whole fryer market tone was mostly steady to instances firm. Offerings were light with buyer activity generally limited. Movement into retail channels was slow to fair with food service demand somewhat better, light to moderate, occasionally fairly good. Floor stocks were mixed, sizes in a desirable range. Parts trading was moderate for wings with supplies tight, all other items mostly balanced for the limited demand. Trade sentiment was fully steady to firm on wings and steady on the balance of items.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was fair to fairly good and the light to moderate seller offerings were clearing satisfactorily. Live supplies were mostly moderate; weights were mixed and irregular in a full range of light to heavy. Processing schedules were light to moderate. Less than trucklot asking prices were unchanged at 58 to 72 cents. Trade sentiment was fully steady. In the parts complex, boneless skinless breasts were fully adequate. Other cuts were generally noted as well balanced to instances short.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

### BRANDED U.S. GRADE A

RANGE	49-66
WEIGHTED AVERAGE	56.63
NO. OF BOXES	9,453

\*7 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was generally cautious entering the week as dealers assessed the market and purchasing centered around regularly committed product. Offerings of boneless-skinless breasts were usually available, but were in a manageable position. However, bone-in breasts were no more than adequate to closely cleared. Wings were clearing well and were occasionally tight at times. The balance of parts were generally noted as sufficient to balanced with the light demand. Movement through retail and distributive channels was only fair at best. The market tone was fully steady to instances firm on wings, fully steady on bone-in breasts, about steady on the balance.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	CURRENT NEGOTIATED TRADING*	WTD AVG**	VOLUME /LBS
BREAST - B/S	135	137.78	548,090
TENDERLOINS	130-135	135.16	102,640
BREAST - WITH RIBS	70-71	77.00	167,480
BREAST - LINE RUN	70	73.95	189,200
LEGS	32-33	35.40	218,440
LEG QUARTERS (BULK)	20-21	21.50	447,430
DRUMSTICKS	28-29	35.44	106,880
THIGHS	29-30	32.95	145,720
B/S THIGHS	89-90	92.81	44,840
WINGS (WHOLE)	84-85	93.35	252,440
BACKS AND NECKS (STRIPPED)	10-12	12.11	63,840
LIVERS (5 POUND TUBS)	30-35	34.11	51,520
GIZZARDS (HEARTS)	40-45	44.88	70,050

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	1,303	110.00-135.00	125-130	124.95
TENDERLOINS	160	130.00-197.00	-	160.55
BREAST - WITH RIBS	120	72.00-82.00	-	75.33
FRONT HALVES	160	73.00-77.00	-	75.50
LEGS	NO TRADING REPORTED	-	-	-
LEG QUARTERS (BULK)	1,010	17.00-21.00	17	17.34
LEG QUARTERS (4/10)	2,345	19.00-20.00	19-19.5	19.28
WINGS (WHOLE)	83	74.00-84.00	84	80.98
DRUMSTICKS	NO TRADING REPORTED	-	-	-
THIGHS	1,480	27.00-28.00	28	27.95

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	02/26	02/22	02/22	02/19	02/15
ALA	3,577	3,803	4.95	3,045	4.92
ARK	5,020	4,764	4.84	5,226	4.84
DELMARVA	2,143	2,163	4.90	1,725	4.88
KY-LA-TN	1,871	1,969	4.42	1,614	4.42
MISS	2,766	2,696	4.82	2,797	4.84
NC	2,435	2,522	5.74	2,171	5.71
TEXAS	2,316	2,301	4.77	2,280	4.86
TOTAL	20,128	20,218	4.93	18,858	4.93
MON	20,128(A)			18,858(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 26-Feb 2001 is estimated to be 30,114,000 up 6.42 percent from a week ago and down 0.09 percent from a year ago.

(Last week 28,298,000, last year 30,142,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. **POUNDS**

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	959	120.00-215.00	140-150	155.94
TENDERLOINS	60	135.00-210.00	140-145	160.00
BREAST - LINE RUN		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS	126	30.00-40.00	30-32	31.11
LEG QUARTERS (BULK)	386	16.50-20.00	17-18	17.62
LEG QUARTERS (4/10)	1,495	19.00-25.00	21-23	21.51
WINGS (WHOLE)	299	83.00-89.00	87-88	88.33
WINGS (CUT)	603	94.00-118.00	101-103	105.07
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR FEBRUARY 26, 2001 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
44.75 - 49.50	46.81	46.72

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO:

IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI

WEEK OF 26-FEB-2001 TO 02-MAR-2001, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 165.00	125.00 - 135.00
BREAST - LINE RUN	68.00 - 86.00	70.00 - 75.00
LEGS	30.00 - 42.00	-
LEG QUARTERS (BULK)	17.00 - 24.00	19.00
DRUMSTICKS	32.00 - 45.00	-
THIGHS	30.00 - 37.00	-
WINGS (WHOLE)	82.00 - 92.00	84.00 - 88.00
BACKS AND NECKS (STRIPPED)	15.00 - 17.00	-
LIVERS	27.50 - 46.00	-
GIZZARDS (HEARTS)	35.00 - 45.00	-

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
WOGS 2# & UP - WHOLE	80-86
WOGS 2# & UP - CUT UP 8&9 PIECES	82-87
FROZEN HENS 5# & UP	81
FROZEN DUCKS	139
FROZEN SQUABS	589

#### DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

FRESH FRYERS	82-85
ROASTERS 4# & UP	71-90
HENS UNDER 5#	
HENS OVER 5#	81
DUCKS	139

RABBITS-WHOLE  
RABBITS-CUT UP

#### SAN FRANCISCO PROCESSED POULTRY

#### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	DRY PACK	108
	ICE PACK	93-98
ROASTERS 4# & UP	DRY PACK	116
	ICE PACK	104-111
HENS OVER 5#	DRY PACK	91
	ICE PACK	93
DUCKS		152-172

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

23-FEB-2001

**CHICKEN**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	20.00	-	320,000	320,000
WTD AVERAGE	20.00			

**CHICKEN, WITH SKIN ADDED**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	15.50-18.00	15.00-17.00	872,000	212,000
WTD AVERAGE	15.91	16.03		
<b>15-20%</b>				
RANGE	12.25-18.00	11.00-14.00	1,856,000	616,000
WTD AVERAGE	14.86	12.88		
<b>20% OR MORE</b>				
RANGE	-	11.00	120,000	-
WTD AVERAGE		11.00		

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

23-FEB-2001

**CHICKEN**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED**

— PRICES ——— VOLUME —  
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
<b>15% OR LESS</b>				
RANGE		15.00	20,400	-
WTD AVERAGE		15.00		
<b>15-20%</b>				
RANGE	16.00-19.00	11.00-12.50	938,400	408,000
WTD AVERAGE	18.40	11.28		
<b>20% OR MORE</b>				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTH CENTRAL HEAVY LIVE HEN** Prices were higher compared to the past week. Demand for spent fowl was moderate to good. Offerings were no better than adequate for needs. Finished sales were moderate with current schedules sufficient for sales needs. Trade sentiment was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLTR WEEK OF 26-FEB-01

	CENTS/LB RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	7-11	7-9	8.83

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTHEAST HEAVY LIVE HEN** Majority prices were unchanged when compared to a week earlier. However, offerings ranged from short to about adequate for processors requirements. Demand was fair but unaggressive. Processing schedules were in a range of less than normal to normal. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 19-FEB-01

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	5-10	7-9	8.21
AT FARM PRODUCER LOADING	TOO FEW TO REPORT		
FOB PLANT	TOO FEW TO REPORT		

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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